

Message Text

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PAGE 01 BANGKO 11980 030429Z

ACTION EB-07

INFO OCT-01 EA-09 ISO-00 DODE-00 NSAE-00 USIA-15

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FM AMEMBASSY BANGKOK

TO SECSTATE WASHDC 2775

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UNCLAS BANGKOK 11980

E.O. 11652: N/A

TAGS: ESTC, TH

SUBJECT: REQUEST FOR A RECOMMENDATION UNDER THE DIB-678 P.

PROCEDURE - BRINCK ELECTRONICS CO., LTD., BANGKOK.

REF: STAE 114838

1. SUBJECT FIRM WAS INCORPORATED IN MARCH 1977 WITH AN AUTHORIZED CAPITAL OF US\$100,000 TO ACT AS IMPORTER OF ELECTRONIC COMPONENTS, ASSEMBLER AND EXPORTER OF TV GAMES AND ELECTRONIC PRODUCTS. IT PLANS TO IMPORT ELECTRONIC COMPONENTS AT A RATE OF ONE MILLION UNITS PER MONTH OF DSTRANSISTORS, INTEGRATED CIRCUITS, SEMI-CONDUCTORS AND DIODES FROM THE U.S., HONG KONG, SINGAPORE AND JAPAN. FOR THE TIME BEING GENERAL INSTRUMENT, AN AMERICAN ELECTRONIC PRODUCER IN HONG KONG, IS ITS SUPPLIER. BRINCK HAS CONTACTED JAPANESE FIRMS FOR MORE AUTOMATIC SOLDERING MACHINES, WHICH IN THE FUTURE ARE TO BE MADE LOCALLY. IT HAS COMPLAINED ABOUT THE HIGH PRICE OF SEMI-CONDUCTORS OFFERED BY TEXAS INSTRUMENT. IF IT INSISTS ON ITS OFFERED PRICES, BRINCK PREFERS TO PURCHASE FROM OTHER FIRMS SUCH AS GENERAL INSTRUMENT IN HONG KONG AND U.S. IN SINGAPORE OR OTHERWISE FROM JAPANESE FIRMS IN JAPAN. FIRM HAS APPLIED TO RE-RESENT FAIRCHILD INDUSTRIAL PRODUCTS OF NEW YORK FOR PRESSURE COMPONENTS WHICH CANNOT BE PRODUCED LOCALLY SUCH AS LOW

UNCLASSIFIED

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PAGE 02 BANGKO 11980 030429Z

SWITCHES, IMPACT SWITCHES, SENSORS, DETECTORS, LEVEL CONTROLS, AND MINIATURE RELAYS. BRINCK PLANS TO PRODUCE ABOUT 10,000 UNITS OF TV GAMES PER MONTH AND TO INCREASE ITS PRODUCTION CAPACITY TO BE ABLE TO EXPORT AT A RATE

OF 100,000 UNITS PER MONTH IN 1978. AT PRESENT IT HAS 40 EMPLOYEES AND PLANS TO INCREASE TO 300 WITHIN THE NEXT

TWO YEARS. SUBJECT FIRM OCCUPIES A LEASED BUILDING OF 3 STORIES WITH ABOUT 100 SQ. METERS FOR OFFICE, LABORATORY AND TEMPORARY FACTORY LOCATED IN ONE OF BANGKOK BUSINESS DISTRICTS. IT HAS BOUGHT A LAND TO SET UP A FACTORY ABOUT 200 SQ.METERS SITUATED IN THE SUBURBS OF BANGKOK. SUBJECT FIRM

IS A JOINT VENTURE SHARED EQUALLY AMONG FOUR THAI BUSINESSMEN. THEY ARE MOMRAJAVONGSE DISSANUDDA DISSAKUL, A MEMBER OF THE ROYAL FAMILY, SECRETARY TO THE QUEEN MOTHER, TWO DANES AND ONE SINO-MALAYSIAN. MR. JAN BRINCK (A DANE) WHO GRADUATED IN ELECTRICAL ENGINEERING FROM DENMARK AND WORKED FOR TWO YEARS AS SALES MANAGER OF ELECTRICAL PRODUCTS AT EAST ASIATIC COMPANY LIMITED, IS MANAGING DIRECTOR WHILE A THAI ENGINEER ACTS AS OPERATIONS MANAGER. THEY PLAN TO PRODUCE ELECTRONIC RELAYS, DIGITAL WATCHES AND OTHER ELECTRONIC PRODUCTS FOR EXPORT AS WELL AS FOR LOCAL CONSUMPTION. FIRM'S OFFICE IS LOCATED AT NO. 4 SOI 45 SUKHAMVIT ROAD, BANGKOK. TEL. 391-0034.

2. ACCORDING TO VARIOUS SOURCES CONTACTED AND FROM A VISIT TO THE FIRM, NO DEROGATORY INFORMATION ABOUT THIS FIRM WAS OBTAINED. BANK SOURCE ALSO REPORTED FAVORABLY ON BRINCK. QUALIFIED BY THE FACT THAT THE FIRM IS NOT YET IN ACTUAL PRODUCTION, THE EMBASSY PERCEIVES NO REASON WHY THE EXPORT LICENSE SHOULD BE DENIED. WHITEHOUSE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ELECTRONIC EQUIPMENT, STRATEGIC TRADE CONTROLS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 03-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Film Number: D770197-1128
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
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Original Classification: UNCLASSIFIED
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Review Date: 25-Oct-2004 12:00:00 am
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Review Exemptions: n/a
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